TRIAL PRESENTATION SPECIALIST CHECKLIST INHOUSE VS. OUTSOURCE

Trial: Date:

| | In-House | | Outsource |
|---|------------------------|--|-------------------------------|
| | Lead Trial Attorney | [Associate, Paralegal, IT Dept.] | Trial Presentation Tech |
| | | | |
| No technology in courtroom or ELMO only | ✓ | | |
| No PowerPoint or video | ✓ | | |
| Very few exhibits, demonstratives | ✓ | | |
| Key exhibits blown up on large foam boards | ✓ | | |
| Opposing counsel is not using any technology, projector or ELMO | ✓ | | |
| You expect no surprises | \checkmark | | |
| Attorney can focus on trial, exhibits, jury and judge | ✓ | | |
| Company mandates inhouse support | ✓ | ✓ | |
| Technology is available with plug and play set-up | | | |
| Trial Presentation Skills | | | |
| Very familiar with professional trial presentation software [e.g. TrialDirector, OnCue] | | | ✓ |
| Certified with software [recent/ current] | | | ✓ |
| Well trained and performed at multiple trials per year | | | ✓ |
| Ability to create optimized trial database | | | ✓ |
| Coded all the exhibits for fast recall and screen presentation | | | ✓ |
| Comfortable and fast with zooming into specific text or images | | | ✓ |
| Can callout specific and multiple paragraphs in a complex document | | | ✓ |
| Can create side by side image views for screen presentation on the fly | | | ✓ |
| Redact exhibits on the fly | | | \checkmark |
| Save markups from portable Elmo | | | ✓ |
| Play deposition video testimony | | | ✓ |
| Play/create depo clips with synced text | | | ✓ |
| Play/create depo clips with synced exhibits | | | √ |

| | Lead Trial Attorney | [Associate, Paralegal, IT Dept.] | Trial Presentation Tech |
|---|------------------------|--|-------------------------------|
| | | | |
| | | | |
| Other Software Skills | | | |
| [Advanced/fast use of functions/hotkeys] | | | √ |
| Adobe Acrobat - | | | √ |
| PowerPoint - | | | √ |
| Excel - | | | ✓ |
| Video Editing software - | | | ✓ |
| Word - | | | ✓ |
| Create a demonstrative graphic on the fly | | | ✓ |
| | | | |
| | | | |
| Availability | | | |
| Can be away from desk for extended hours 10-18 | | | ✓ |
| Can be away from desk for multiple days/weeks | | | ✓ |
| Availability before court/after hours in war-room | | | ✓ |
| | | | |
| General IT skills | | | ✓ |
| Familiar with IT/laptop troubleshooting | | | ✓ |
| Familiar with connecting to courtroom technology | | | ✓ |
| Can import/upload/present additional exhibits introduced on the fly | | | ✓ |
| | | | |
| Trial Tools/Hardware | | | ✓ |
| Dedicated trial computer [optimized with trial software] | | | √ |
| Dedicated BACKUP trial computer [synced daily] | | | ✓ |
| Dedicated trial iPad | | | √ |

| | Lead Trial Attorney | [Associate, Paralegal, IT Dept.] | Trial Presentation Tech |
|---|------------------------|--|-------------------------------|
| Set up a portable elmo for expert on stand | | | ✓ |
| Set up a portable elmo for attorney | | | ✓ |
| Cables/connectors for all laptop types | | | ✓ |
| Backup cables, laser pointers, PPT remotes, etc. | | | ✓ |
| | | | |
| Trial Focus/demeanor | | | |
| Is extremely calm under pressure and trial tested | | | ✓ |
| Familiar with courtroom etiquette/rules | | | ✓ |
| Can track every presented/ admitted exhibit for both sides in real time/ generate reports | | | ✓ |
| | | | |
| Client/Budget | | | 2 |
| Client understands need/benefit of trial tech | | ? | ? |
| Budget approved for dedicated trial presentation tech | | ? | ? |
| | | | |
| Other Misc. Trial Attorney Needs | | | |
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